

## FACT SHEET

### General Company Description

The first Lee & Associates office was founded in Irvine, Calif. in 1979. Lee & Associates - Irvine (Lee Irvine) is a member of the Lee & Associates Group of Companies, where all 45 offices are independently owned and operated. The offices are located throughout the United States specifically in California, Arizona, Nevada, Missouri, Illinois, New York, Florida, Michigan, Texas, Wisconsin, Indiana and Idaho.

### Lee Irvine: Serving Local and National Clients Since 1979

As the #1 commercial real estate firm in South Orange County, Lee Irvine offers a broad range of commercial real estate services specializing in the sales and leasing of office, industrial, retail and investment properties. We offer our clients superior geographic-specific expertise and value-added services that include finance and development consulting, property acquisition and disposition, tenant representation, property and portfolio evaluation and market research.

### The Company Structure

What sets Lee Irvine apart from all other commercial brokerage firms in the country? The firm's unique "agent-owned" philosophy. This business strategy is centered on a belief that clients' interests would be best served by a collective team effort from experienced sales agents who had an ownership stake in the privately held organization.

- Lee Irvine completes more transactions in South Orange County than any other commercial firm located in South County.
- In 2011, Lee Irvine completed 749 transactions with a total value of \$520 million.
- Over the last 10 years, the number of employees has increased 45% (from 31 to 45 employees).
- Lee Irvine has been active in the South Orange County market longer than any other major commercial firm located in South County.
- Over the past 10 years, overall transaction consideration has increased 89% and the firm's net income has increased 137%.

"We would heartily recommend your professional services to any and all companies that are seeking qualified, experienced and creative representation. Please do not hesitate to call on us for any reference/assistance in the future."

Gary E. Tackett – Auto Trader

